

New England Vintage Boat and Car Auction  
Consignment Boat Contract Agreement  
Deadline July 1, 2024 / Or Until Maximum Limit  
Mail To: NHBM 399 Center Street · P.O. Box 1195 · Wolfeboro Falls, NH 03896

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Item Type (Please Circle): Car Motor Boat Outboard Motor/Parts  
Sailboat Canoe Kayak Dory Artifact/Collectible

Year: \_\_\_\_\_ Make: \_\_\_\_\_ Model: \_\_\_\_\_ Condition: \_\_\_\_\_

**\*Note:** Most recent registrations **MUST** accompany consignment form. Please fill out the attached Bill of Sale and Statement of Condition. **Items without completed paperwork cannot be included in the auction.**

Reserve Required: Yes  No  (Do not include amount. We will contact you.)

**Please carefully read the below terms and conditions:**

- 1.) A **commission fee of 11.5%** will be deducted from the gross auction final bid by the New Hampshire Boat Museum (NHBM).
- 2.) **Net proceeds will be paid to the consignment owner by NHBM via check within twenty-one days following the receipt of good funds by our bank.**
- 3.) **A \$100 fee is required for each item with a reserve price. This fee is NON-REFUNDABLE, unless the item sells for more than \$1,000, at which point the entire \$100 is refundable.** Refunds are not returned on items sold below \$1,000. Owner may request that the item being consigned for the auction have a reserve set as a minimum price, which is the minimum net amount acceptable to the consignor. An item accepted for the auction with a reserve is accepted at the Museum's discretion. Paperwork submitted will be viewed as pending until agreement is reached on a reserve amount. Reserve amounts are not made public by the Museum. A reserve cannot be raised once the item has been accepted but may be reduced or eliminated prior to 9 am the morning of the auction.

I hereby commission the New Hampshire Boat Museum to sell the items listed above to the highest bidder by public auction. I certify that I am the owner of the above listed goods, merchandise and/or property and have clear title and every right to sell the item and the item is free from all encumbrances. I agree to hold harmless the New Hampshire Boat Museum, the auctioneer, the staff, and volunteers from any claims of the nature referred to in this agreement. The seller is responsible for carrying insurance on items in the auction until they are sold.

I acknowledge that I have read and understand the terms and condition of the NHBM auction which are part of this contract and have represented the consignment item to the best of my knowledge.

Consignor Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Consignor Tax ID #: \_\_\_\_\_

**New England Vintage Boat and Car Auction  
Terms and Conditions**

1. All items consigned to the New England Vintage Boat and Car Auction (hereafter referred to as the Museum) with a reserve price are subject to a **\$100 Registration Fee**. This fee is nonrefundable unless the boat/item is sold at this Auction for more than \$1,000. Items sold for less than \$1,000 will not be refunded the reserve fee.
2. Items that do not meet the established reserves will be “passed” by the auctioneer. Efforts will be made by the Museum to assist consignors whose items do not meet the reserve through the normal bidding process. It is strongly recommended that **consignors be at the auction** or available by phone during the hours of the auction. The same terms with regard to fees apply in post auction sales.
3. **All items sold in this auction are sold in "as is" condition.** All guarantees on vehicles or other consigned items are between buyer and seller and in no way shall the Museum or auctioneer be responsible for correctness, warranties or genuineness, or description of property. Condition of each item is represented by the consignor, not the Museum. This information will be expressed on the auction lot tag.
4. The transfer of title or ownership will be negotiated between the buyer and the seller and in no event shall the auctioneer or the Museum guarantee title. The seller is responsible for removing any license plates from his car, boat and/or trailer prior to Auction.
5. Payment to the consignor will be made within twenty-one (21) business days after receipt of collected U.S. funds from the buyer. All sales are subject to confirmation. No sales are considered final until all checks and credit card payments have cleared and are in the Museum’s bank. If, for any reason, a buyer cannot or will not close a sale by paying the amount due, the seller and not the Museum retains liability.
6. Insurance against all perils and loss must be provided by the consignor if such protection is desired. Security will be provided by the Museum 24 hours prior to the Auction. Yet in no event, including NHBM hauling boats, trailers, or cars for consignors, does the auctioneer or Museum assume any liability for the condition of a consignor's item. Further, the museum cannot accept responsibility for loose items left with the item(s) that are not recorded as items in their own right and can be separated or misplaced during the auction.
7. All Consignment paperwork and quality photographs must be in the hands of the Museum by July 9
8. **The last day to drop off items that have been consigned is Thursday morning preceding the auction sale date.**
9. **All unsold items must be removed from the premises no later than 10 days following the date of sale. In the event that the item is not removed within this period of time, the Museum will remove the item and provide storage at the owner's expense for a fee of \$50 a day. After 90 days the museum will take ownership of the item.**
10. If the consigned item(s) are sold by the consignor after the auction the consignor agrees to pay the New Hampshire Boat Museum, d/b/a The New England Vintage Boat and Car Auction, a sum equal to the agreed commission on the amount realized within 30 days of the auction date.
11. The Auctioneer/Museum reserves the right to reject any and all boats and items which, in their opinion, do not meet their standards of condition or age to be included in this sale. Special attention must be given to the running condition of all motors. Owners are required to provide a “Statement of Condition”; histories and statements regarding running conditions of all engines. If engines do not run that must be clearly stated or described in the statement of condition.
12. This agreement shall in all respects be interpreted in accordance with the laws of the State of New Hampshire and subject to compliance with Title II of the Uniform Commercial Code.
13. The New Hampshire Boat Museum is a non-profit 501(c)3 organization registered with the State of New Hampshire and as such, donations may be tax deductible as allowed by law.
14. **TAX CREDIT on item(s) will occur in the year the Auction is held and will be for only the actual amount that the item sold for.**
15. **THE AUCTIONEER AND/OR THE MUSEUM ASSUME NO LIABILITY FOR DAMAGE TO OR LOSS OF CAR, BOAT OR ITEMS CONSIGNED OR ANY WARRANTY EXPRESSED OR IMPLIED.**

The undersigned hereby certifies that I am a resident of \_\_\_\_\_ (city/town) in the State of \_\_\_\_\_ and that I am the owner of a (year) \_\_\_\_\_ (make) \_\_\_\_\_ (model) \_\_\_\_\_ (VIN) \_\_\_\_\_ against which there are no liens or encumbrances. I also acknowledge that I have read and agree to all terms and conditions stated herein.

Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_



**New England Vintage Boat and Car Auction**

**Bill of Sale**

Seller Legal Name: \_\_\_\_\_

Seller Address: \_\_\_\_\_

Seller Date of Birth: \_\_\_\_\_ Seller Phone Number: \_\_\_\_\_

*Please provide a detailed description of the item including:*

**Cars**

Make: \_\_\_\_\_ Model: \_\_\_\_\_ Color: \_\_\_\_\_ VIN #: \_\_\_\_\_

Model Year: \_\_\_\_\_ Type of Body: \_\_\_\_\_ Number of Cylinders: \_\_\_\_\_

**Boats**

Bow Number (if any): \_\_\_\_\_ Vessel's Year of Manufacture: \_\_\_\_\_ Vessel Make: \_\_\_\_\_

Vessel Model: \_\_\_\_\_ Vessel Length (Bow to stern in feet and inches): \_\_\_\_\_

Principle Material from Which the Hull is constructed (wood, fiberglass, aluminum, etc): \_\_\_\_\_

Type of Propulsion (Outboard, inboard, electric, sail, etc.): \_\_\_\_\_

Manufacturer's Hull ID#: \_\_\_\_\_ Horsepower: \_\_\_\_\_

The seller warrants that the property being transferred to the buyer is free and clear of any liens and encumbrances. The above property is being sold in "as in condition." The seller makes no warranties, express or implied (except as specifically stated above).

Seller Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**To be filled Out on the Date of Sale by the Buyer:**

Transfer and Assigned to (buyer name): \_\_\_\_\_

Buyer Address: \_\_\_\_\_

This transfer is effective as of (date): \_\_\_\_\_

**Boat Form**

*(Please fill out this form with as much detail as possible as this greatly improves chance of sale.)*

**Boat Summary:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Boat Information:**

Manufacturer: \_\_\_\_\_  
Model: \_\_\_\_\_  
Year: \_\_\_\_\_  
Length: \_\_\_\_\_  
Hull Number: \_\_\_\_\_  
Hull Material: \_\_\_\_\_  
Upholstery Color: \_\_\_\_\_  
Last in Water: \_\_\_\_\_  
Winterized: \_\_\_\_\_  
Years Owned: \_\_\_\_\_  
Comments: \_\_\_\_\_

**Engine Details:**

Manufacturer: \_\_\_\_\_  
Model: \_\_\_\_\_  
Horsepower: \_\_\_\_\_  
Year: \_\_\_\_\_  
Cylinders: \_\_\_\_\_  
Engine Hours: \_\_\_\_\_  
Fuel Type: \_\_\_\_\_  
Max Speed: \_\_\_\_\_  
Voltage: \_\_\_\_\_  
Winterized: \_\_\_\_\_  
Mechanical Condition: \_\_\_\_\_  
Comments: \_\_\_\_\_

**Restoration Details:**

*(Please describe any details on restoration work)*

Owner/Shop: \_\_\_\_\_  
Description of Work: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Trailer Manufacturer: \_\_\_\_\_  
Model: \_\_\_\_\_  
Year: \_\_\_\_\_  
Axles: \_\_\_\_\_  
Brakes: \_\_\_\_\_  
Trailer Roadworthy: \_\_\_\_\_  
Comments: \_\_\_\_\_

**Additional Equipment:**

Boat Cover: \_\_\_\_\_  
Convertible Top: \_\_\_\_\_  
Spot Light: \_\_\_\_\_  
Fume Detector: \_\_\_\_\_  
Side Curtains: \_\_\_\_\_  
Tonneau: \_\_\_\_\_  
Fire Extinguisher: \_\_\_\_\_  
Bilge Pump: \_\_\_\_\_  
Stereo: \_\_\_\_\_  
Blower: \_\_\_\_\_  
Comments: \_\_\_\_\_

**Price Guide:**

*(Please describe the condition as 1 Bristol, 2 Excellent, 3 Very Good, 4 Good using the attached Boat Condition Categories Ranking provided by Hagerty Insurance)*

Overall Condition: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**Documentation:**

*(Please attach copies of the below documents if applicable)*

Boat Registration: \_\_\_\_\_  
Trailer Registration: \_\_\_\_\_  
Receipts for Work Completed: \_\_\_\_\_  
Original Manuals: \_\_\_\_\_

## Tips for Rating Your Vintage or Reproduction Wooden Boat from the Haggerty Insurance Boat Classification & Condition Guide

The Haggerty Classic Boat Value Guide is designed to help you learn how to value the condition of your classic boat and assess the current state of the market. In the Haggerty Classic Boat Price Guide, the following is assumed, but not always present. If these conditions do not exist, deduct from the condition accordingly:

- A trailer, in very good or better condition is included with the sale. For larger boats, this trailer will have brakes.
- The boat is under responsible care or ownership. A title, or appropriate paperwork, is included with the sale.
- The boat bottom is to a good standard, and there is no immediate need for attention for the boat to be safely used.
- The powerplant might or might not be original. If the power is not original, then it is an acceptable substitute. "Acceptable" varies from boat to boat and will change over time.

- 1.) Bristol:** Boats in #1 condition are better, and in some cases much better, than the day they first left the manufacturer. All varnished wood is of matching grain, and there are no flaws visible to the naked eye on any external surface. All hardware fittings are as new, and all bright work appears fresh and polished. The bottom is as new, but might be of an acceptable updated material.
- 2.) Excellent:** Boats in #2 condition may be boats formerly restored to #1 condition, but with hours of use or possible seasonal outside storage. Boats in #2 condition may also be a well-done amateur restoration, or might have near-perfect wood and interior, but only good chrome and hardware, for example. A seasoned boater might see some flaws, but the casual observer will think this is a perfect boat.
- 3.) Very Good:** Boats in #3 condition will have only light visible cosmetic flaws. The coloration of the deck might be off from original, and the varnish might have some light clouding. Small repairs, or areas that need small repairs, might be in plain sight. All gauges will be present, but the faces might be faded or even cracked. Chrome is good, but possibly not all of it is fresh. A seasoned boater will be able to make a list – from five feet away – of this boat's needs.
- 4.) Good:** Boats in #4 condition will possess multiple flaws, but are usable for both pleasure and transportation use. The deck might have mismatched woods, and some "fixes," as opposed to restoration work, are easy to spot. The gauges might be complete, but they are of an incorrect type or style. Hardware and chrome might be pitted, and some of it might be from different generations. The seat cushions might be damaged, or they might be of an updated style.

## **Tips to Successfully Selling Your Boat or Car at the New England Vintage Boat and Car Auction**

### Paperwork and Pictures

Getting your pictures and paperwork in early and/or by the deadline is critical to a successful sale. We need completed paperwork and good quality photos for advance advertising to our auction attendees. The more time the Museum has to advertise your item, the better chances of a final sale. We post the items to our comprehensive auction website, our Facebook page, E-newsletters, AuctionZip.com, and Craigslist.

### Setting a Realistic Reserve

Some sellers choose to set a minimum reserve price for their boat or car. This is the minimum dollar amount that you will accept as the winning bid in the auction. We help you with choosing a realistic reserve that will encourage interested bidders. The reserve we set with you is based on our knowledge of the current auction market. High reserves are frequently not met in spite of the best efforts by our auctioneer. All reserves must be set in advance with our Reserve Specialist.

### You Should Attend the Auction if You Have Set a Reserve

By attending the auction, we work one-on-one with you to increase your chances of a sale. You may find that the bidding comes very close to your reserve and then agree to sell the car/boat at this price. Or after your item has passed we often work one-on-one with you and a potential buyer to see if we can come to an agreement on a sale price. Without your presence at the auction, we cannot negotiate on your behalf, and you may lose an acceptable sale.

## Tips on Photographing Your Item to Maximize Your Sale

Quality photos and detailed descriptions of your item from your paperwork generate interest and sales. All items appear on our auction website (nhbm.org) and AuctionZip.com with as many detailed photographs as you can provide.

### How to Photograph Your Item:

- Take at least one photograph of the item so that the front and sides are visible- a “three-quarter” view. Take the photo so the car or boat almost fills the frame. This will be the photo we use as the cover image on our website (see example to right).
- Take several photos- interior, exterior, engine, trailer, and cover as many angles as you can.
- Consider the background of the photo and make sure it is attractive and uncluttered.
- Take the photo in good lighting, the best is outside with the sun behind you.

### Avoid These Things When Photographing:

- Do not take photo with people in the frame.
- Do not crop part of the item from the photo.

*Below: Good example how to photograph your item*



### Clean Your Boat or Car

*Above: Not acceptable*

Our experience is that clean boats/cars attract more attention and increase your chance of a sale. It is hard for people to consider buying a boat that has not been washed and cleaned. We highly recommend taking the time to clean the inside and outside of your boat/car. If you don't have time, we recommend taking it to Wolfeboro Car Wash and Executive Detail that specializes in both detailing of cars and boats. Not only will this make a sale, but will increase the value of your boat.

### Further Questions?

We want you to sell your boat or car! If you have questions please email Betsy at [auction@nhbm.org](mailto:auction@nhbm.org).